



Jan. 4, 2017

Dear Vendor,

Happy New Year! On behalf of the almost 500 members of the Oregon School Nutrition Association I would like to thank you for all that you do to make OSNA a success. We're off and running towards another state conference, our largest event in Oregon, and the theme this year is the Kentucky Derby: Join OSNA in the Winner's Circle.

Our spring state conference offers industry based educational sessions as well as an opportunity for vendors to showcase their school products. I encourage and invite you to participate in this year's spring conference and food and equipment show.

The dates for this year's conference are March 10-11, 2017. We will be meeting at the Salem Conference Center, 200 Commercial Street SE in Salem, Oregon.

March 10<sup>th</sup> is preconference day and exhibitor move in from 1:00-5:30p.m. Join us after booth set up for Friday Fun Night 6:30-10:00 it is a great opportunity to network with OSNA members. Saturday March 11<sup>th</sup> will be the main conference. Our food and equipment show will be 10:30-1:00 with Directors and Buyers only during 10:30-11:30. At 11:45-1:00 the show will be opened up to all conference members.

If you are interested in reserving a booth at our food and equipment show, please return the attached registration and your payment information promptly as it is first come first choice on booths and spaces fill very quickly.

Advertisements will be displayed during the conference by power point on reader boards throughout the building. The cost of an advertisement is \$100. If you are interested in placing an ad, please mark it on your registration packet and send me your artwork.

Deadline for vendor applications is February 10, 2017. Please check the OSNA web page ([www.osna.us](http://www.osna.us)) regularly for updates on conference classes and schedules.

Without your support we would not be able to offer our members the high quality sessions and entertainment that we have since our conferences began in the 1940s. Can you believe we have been at this for over 70 years?!

Thank you,

*Troy Vennewitz*

OSNA 2017 Food and Equipment Show Chair  
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